

# SCOTTISH MOTOR TRADE ASSOCIATION LTD

## SCOTTISH NEW CAR REGISTRATIONS

### TOP TEN SELLING MARQUES - 2020 and similar 2019

	MARQUE	2020	%	2019	%
1	VOLKSWAGEN	4303	10.04	9302	9.45
2	FORD	4078	9.51	10148	10.31
3	TOYOTA	2899	6.76	4434	4.51
4	VAUXHALL	2815	6.57	10349	10.52
5	AUDI	2597	6.06	5956	6.05
6	BMW	2503	5.84	5645	5.74
7	MERCEDES	1889	4.41	4386	4.46
8	LAND ROVER	1865	4.35	3356	3.41
9	NISSAN	1773	4.14	3551	3.61
10	KIA	1744	4.07	4518	4.59
	TOTAL TOP TEN	26466	61.73	61645	62.64
	TOTAL SCOTTISH CARS	42875	100.00	98416	100.00

**Note to Editors - it is important that, if publishing these figures, they are accredited to the SMMT (Society of Motor Manufacturers and Traders)**

# SCOTTISH MOTOR TRADE ASSOCIATION LTD

## SCOTTISH NEW CAR REGISTRATIONS

### TOP TEN SELLERS - June 2020 and similar 2019

	MAKE/MODEL	2020	2019
1	VAUXHALL CORSA	470	512
2	TOYOTA YARIS	419	372
3	VOLKSWAGEN POLO	279	489
4	VOLKSWAGEN GOLF	261	344
5	FORD FIESTA	221	761
6	MINI MINI	197	427
7	OTHER UK	181	13
8	BMW 1 SERIES	171	391
9	TOYOTA AYGO	162	205
10	VOLVO XC40	161	100
	TOTAL TOP TEN	2522	3614
	TOTAL SCOTTISH CARS	8059	17538

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# SCOTTISH MOTOR TRADE ASSOCIATION LTD

## SCOTTISH NEW CAR REGISTRATIONS

### TOP TEN SELLERS - 6 months to June 2020 and similar 2019

	MAKE/MODEL	2020	2019
1	FORD FIESTA	1462	3843
2	VAUXHALL CORSA	1345	3346
3	VOLKSWAGEN GOLF	1024	2266
4	FORD FOCUS	982	2135
5	VOLKSWAGEN POLO	966	2359
6	TOYOTA YARIS	844	1392
7	MINI MINI	806	1585
8	BMW 1 SERIES	760	1350
9	VOLKSWAGEN T-ROC	755	1418
10	TOYOTA AYGO	754	1362
	TOTAL TOP TEN	9698	21056
	TOTAL SCOTTISH CARS	42875	98416

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## SCOTTISH NEW CAR REGISTRATIONS BY REGION

	June 2020	June 2019	% Incr/ (Decr)	6 mths June 2020	6 mths June 2019	% Incr/ (Decr)
Borders	137	189	(27.51)	628	1198	(47.58)
Central	646	1259	(48.69)	3596	7140	(49.64)
Dumfries & Galloway	188	286	(34.27)	951	1811	(47.49)
Fife	462	844	(45.26)	2586	5141	(49.70)
Grampian	707	1489	(52.52)	4636	9059	(48.82)
Highlands	323	832	(61.18)	2101	4622	(54.54)
Lothian	1309	2366	(44.67)	6292	13198	(52.33)
Strathclyde	3593	8978	(59.98)	18559	48888	(62.04)
Tayside	694	1295	(46.41)	3526	7359	(52.09)
<b>TOTAL SCOTLAND</b>	<u>8059</u>	<u>17538</u>	(54.05)	<u>42875</u>	<u>98416</u>	(56.43)
Remainder of UK excluding Scotland	236246	422150	(44.04)	610627	1170829	(47.85)
	<u>145377</u>	<u>223421</u>	(34.93)	<u>653502</u>	<u>1269245</u>	(48.51)

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## SCOTTISH NEW CAR REGISTRATIONS BY MARQUE

Make/Description	2020		2020		2020		2020		2020		2020		TOTAL	%
	Jan	%	Feb	%	Mar	%	Apr	%	May	%	June	%		
Abarth	8	0.08	4	0.08	2	0.01	0	0.00	0	0.00	1	0.01	15	0.03
Alfa Romeo	4	0.04	3	0.06	7	0.04	0	0.00	1	0.09	3	0.04	18	0.04
Alpine					2	0.01	0	0.01	0	0.01	0	0.01	2	0.00
Audi	730	7.47	282	5.35	1067	5.79	3	1.43	145	12.87	370	4.59	2597	6.06
Bentley	10	0.10	0	0.00	6	0.03	0	0.00	3	0.27	4	0.05	23	0.05
BMW	481	4.92	297	5.63	1060	5.75	6	2.86	72	6.39	587	7.28	2503	5.84
Citroen	270	2.76	78	1.48	227	1.23	1	0.48	6	0.53	36	0.45	618	1.44
Dacia	153	1.57	99	1.88	422	2.29	0	0.00	24	2.13	158	1.96	856	2.00
DS	7	0.07	5	0.09	10	0.05	0	0.00	1	0.09	3	0.04	26	0.06
Ferrari	3	0.03	0	0.00	17	0.09	1	0.48	1	0.09	6	0.07	28	0.07
Fiat	50	0.51	47	0.89	141	0.76	0	0.00	17	1.51	76	0.94	331	0.77
Ford	1174	12.02	714	13.55	1509	8.18	51	24.29	85	7.54	545	6.76	4078	9.51
Honda Cars	329	3.37	123	2.33	403	2.19	0	0.00	7	0.62	89	1.10	951	2.22
Hyundai	328	3.36	212	4.02	559	3.03	3	1.43	8	0.71	98	1.22	1208	2.82
Infiniti	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00
Jaguar	195	2.00	96	1.82	374	2.03	9	4.29	35	3.11	85	1.05	794	1.85
Jeep	11	0.11	5	0.09	16	0.09	0	0.00	0	0.00	15	0.19	47	0.11
Kia	407	4.17	243	4.61	846	4.59	1	0.48	17	1.51	230	2.85	1744	4.07
Lamborghini	3	0.03	1	0.02	1	0.01	2	0.95	0	0.00	3	0.04	10	0.02
Land Rover	370	3.79	120	2.28	934	5.07	5	2.38	116	10.29	320	3.97	1865	4.35
Lexus	85	0.87	32	0.61	132	0.72	0	0.00	0	0.00	66	0.82	315	0.73
Lotus	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00
Maserati	1	0.01	2	0.04	4	0.02	1	0.48	0	0.00	2	0.02	10	0.02
Mazda	185	1.89	150	2.85	391	2.12	0	0.00	6	0.53	62	0.77	794	1.85
McLaren	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00	0	0.00
Mercedes Cars	466	4.77	176	3.34	837	4.54	6	2.86	33	2.93	371	4.60	1889	4.41
MG	99	1.01	57	1.08	236	1.28	12	5.71	18	1.60	66	0.82	488	1.14
Mini	152	1.56	148	2.81	567	3.08	3	1.43	22	1.95	272	3.38	1164	2.71
Mitsubishi	60	0.61	34	0.65	147	0.80	7	3.33	2	0.18	49	0.61	299	0.70
Morgan	0	0.00	0	0.00	5	0.03	0	0.00	0	0.00	2	0.02	7	0.02
Nissan Motor	413	4.23	193	3.66	800	4.34	1	0.48	34	3.02	332	4.12	1773	4.14
Other British	24	0.25	39	0.74	285	1.55	38	18.10	50	4.44	185	2.30	621	1.45
Peugeot	381	3.90	127	2.41	543	2.95	27	12.86	73	6.48	405	5.03	1556	3.63
Porsche	37	0.38	13	0.25	136	0.74	4	1.90	36	3.19	55	0.68	281	0.66
Renault Cars	315	3.22	191	3.62	593	3.22	2	0.95	41	3.64	239	2.97	1381	3.22
Rolls-Royce	0	0.00	0	0.00	5	0.03	0	0.00	0	0.00	0	0.00	5	0.01
Seat	304	3.11	194	3.68	494	2.68	3	1.43	15	1.33	208	2.58	1218	2.84
Skoda	267	2.73	204	3.87	796	4.32	1	0.48	17	1.51	305	3.78	1590	3.71
Smart	3	0.03	7	0.13	9	0.05	0	0.00	0	0.00	3	0.04	22	0.05
Ssangyong	8	0.08	4	0.08	26	0.14	3	1.43	2	0.18	16	0.20	59	0.14
Subaru	6	0.06	4	0.08	33	0.18	1	0.48	4	0.35	2	0.02	50	0.12
Suzuki	160	1.64	118	2.24	305	1.65	1	0.48	20	1.77	83	1.03	687	1.60
Toyota	581	5.95	269	5.10	1146	6.22	3	1.43	23	2.04	877	10.88	2899	6.76
Vauxhall	560	5.73	397	7.53	1097	5.95	4	1.90	96	8.52	661	8.20	2815	6.57
Volkswagen Cars	864	8.84	491	9.32	1909	10.35	10	4.76	58	5.15	971	12.05	4303	10.04
Volvo Cars	266	2.72	92	1.75	339	1.84	1	0.48	39	3.46	198	2.46	935	2.18
<b>TOTAL</b>	<b>9770</b>	<b>100.00</b>	<b>5271</b>	<b>100.00</b>	<b>18438</b>	<b>100.00</b>	<b>210</b>	<b>100.01</b>	<b>1127</b>	<b>100.01</b>	<b>8059</b>	<b>100.01</b>	<b>42875</b>	<b>100.00</b>

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