

Registrations by Region	January 2023	January 2022	% inc (dec)
Strathclyde	5478	5024	9.04
Lothian	1369	1384	(1.08)
Central	1078	914	17.94
Grampian	963	1189	(19.01)
Tayside	777	732	6.15
Fife	516	641	(19.50)
Highlands	482	420	14.76
Dumfries & Galloway	240	202	18.81
Borders	120	111	8.11
<b>Total Scotland</b>	<b>11023</b>	<b>10617</b>	<b>3.82</b>

January	Total	Private	Fleet	Business
2023	11023	5981	4908	134
2022	10617	7495	2983	139
<b>% change</b>	<b>3.82</b>	<b>(20.20)</b>	<b>64.53</b>	<b>(3.60)</b>

Fuel Type	Energy Source	Month end	Month end last year	Year to date	Year to date last year
<i>Petrol</i>	Normal	6740	7140	6740	7140
<i>Petrol/Electric</i>	Electric Hybrid Plug-in Hybrid	2257	1590	2257	1590
<i>Electric</i>	Pure Electric	1008	757	1008	757
<i>Diesel</i>	Normal	964	1075	964	1075
<i>Petrol/LPG</i>	Bi-Fuel	53	25	53	25
<i>Diesel/Electric</i>	Plug-in Hybrid Electric Hybrid	1	30	1	30
<b>Summary</b>		<b>11023</b>	<b>10617</b>	<b>11023</b>	<b>10617</b>
<b>Total UK Car Market</b>		<b>131994</b>	<b>115087</b>	<b>131994</b>	<b>115087</b>

### Top Selling Marques YTD 2023 & 2022

		2023	%		2022	%
①	VOLKSWAGEN	1047	9.50	VAUXHALL	1200	11.30
②	MG	852	7.73	KIA	985	9.28
③	AUDI	794	7.20	VOLKSWAGEN	881	8.30
④	TOYOTA	704	6.39	AUDI	879	8.28
⑤	KIA	697	6.32	TOYOTA	666	6.27
⑥	BMW	541	4.91	FORD	611	5.75
⑦	MAZDA	528	4.79	BMW	578	5.44
⑧	PEUGEOT	496	4.50	PEUGEOT	504	4.75
⑨	HYUNDAI	477	4.33	HYUNDAI	456	4.29
⑩	RENAULT	455	4.13	MERCEDES	405	3.81

	January 2023 Top 10 Cars	Year to Date Top 10 Cars
①	MG HS	403
②	MG ZS	320
③	VOLKSWAGEN T-ROC	303
④	NISSAN QASHQAI	208
⑤	MAZDA 2	184
⑥	PEUGEOT 208	184
⑦	TOYOTA COROLLA	181
⑧	KIA PICANTO	178
⑨	MINI MINI	174
⑩	VOLKSWAGEN TIGUAN	172

### Light Commercial Vehicles

January 2023	January 2022	YTD 2023	YTD 2022
1461	1228	1461	1228